



# TOP 20

## Master-Planned Communities of 2016

| Rankings     | Project Name and Location |   | Developer                                   | Net Sales |        | YOY%<br>▲ |
|--------------|---------------------------|---|---|-----------|--------|-----------|
|              | 2016                      | 2015  |   | 2016      | 2015   |           |
| 1 ▲          | 2                         | THE IRVINE RANCH <sup>1</sup> Orange County, CA | The Irvine Company                          | 1,989     | 1,674  | 19%       |
| 2 ▼          | 1                         | THE VILLAGES The Villages, FL                   | Villages of Lake Sumter, LLC                | 1,966     | 2,294  | -14%      |
| 3            | 3                         | NOCATEE Jacksonville, FL                        | The PARC Group                              | 973       | 1,105  | -12%      |
| 4            | N/A                       | WEST VILLAGES Sarasota, FL                      | West Villages Partnership                   | 848       | 851    | 0%        |
| 5 ▲          | 9                         | LAKWOOD RANCH Sarasota, FL                      | Schroeder-Manatee Ranch, Inc.               | 775       | 535    | 45%       |
| 6            | 6                         | SUMMERLIN Las Vegas, NV                         | The Howard Hughes Corporation               | 769       | 602    | 28%       |
| 7 ▲          | 10                        | CANE BAY PLANTATION Charleston, SC              | Gramling Brothers Real Estate & Development | 569       | 520    | 9%        |
| 8 ▲          | 24                        | INSPIRADA Las Vegas, NV                         | Beazer, KB Home, Pardee, and Toll Brothers  | 564       | 389    | 45%       |
| 9 ▲          | 42                        | GREAT PARK NEIGHBORHOODS Orange County, CA      | Five Point Communities                      | 535       | 282    | 90%       |
| 10 ▲         | 15                        | PALOMA CREEK Dallas, TX                         | Provident Realty Advisors                   | 515       | 450    | 14%       |
| 11 ▼         | 8                         | EASTMARK Phoenix, AZ                            | DMB   | 502       | 554    | -9%       |
| 12 ▼         | 11                        | LAKE NONA Orlando, FL                           | Tavistock Group                             | 495       | 500    | -1%       |
| 13 ▼         | 7                         | ALAMO RANCH <sup>2</sup> San Antonio, TX        | Galo Properties                             | 491       | 560    | -12%      |
| 14           | N/A                       | SIENA <sup>2</sup> Austin, TX                   | John Lloyd Development                      | 476       | 295    | 61%       |
| 15 ▼         | 4                         | STAPLETON Denver, CO                            | Forest City Enterprises                     | 471       | 665    | -29%      |
| 16 ▲         | 34                        | RANCHO MISSION VIEJO Orange County, CA          | Rancho Mission Viejo, LLC                   | 458       | 302    | 52%       |
| 17 ▼         | 13                        | VISTANCIA Phoenix, AZ                           | Vistancia Land Holdings/Stratford Land      | 453       | 466    | -3%       |
| 18 ▲         | 20                        | DAYBREAK Salt Lake City, UT                     | Daybreak Communities                        | 452       | 415    | 9%        |
| 19 ▲         | 30                        | BAKER RANCH Orange County, CA                   | Shea Homes and Toll Brothers                | 448       | 355    | 26%       |
| 20 ▼         | 5                         | RIVERSTONE Houston, TX                          | Johnson Development Corporation             | 441       | 609    | -28%      |
| <b>TOTAL</b> |                           |   |   | 14,190    | 13,423 | 6%        |

▲ Rank increased  
▼ Rank declined

<sup>1</sup>Irvine Ranch includes Cypress Village, Portola Springs, Stonegate, Eastwood, and Orchard Hills.  
<sup>2</sup>Estimates